



<p>Click the icon below.</p> <p>You will be redirected to the Offer website inside the one of the four Value Fields</p>	<p>Click the link below.</p> <p>You will be redirected to the example Project implemented in the past</p>	<p>Offer guiding questions.</p> <ol style="list-style-type: none"> 1. These questions will help you to choose the Value Field in Column one as regards the need of your Firm/ problem that you have spotted at your Firm. 2. In Column two you can find a link to the Project which mirrors the closest way the problem or the need at your Firm. 				<p>Below you will find the suggested level of Management attention at the Firm</p>
<p>Company growth</p>	<p><u>Development and implementation of Company repositioning based on methodology of Blue Ocean Strategy</u></p>	<p>What the positioning of the Firm should be?</p>	<p>In which industries?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Shareholders</p>
<p>Company growth</p>	<p><u>Development and implementation of Firm's strategy in the frames of agreed positioning</u></p>	<p>What is Firm's strategic three years Goal?</p>	<p>What is to be accomplished to reach the Goal?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing team</p>
<p>Operational efficiency</p>	<p><u>Development and implementation of Annual budgeting in the frames of agreed Strategy</u></p>	<p>What are Firm's budget objectives?</p>	<p>What is to be accomplished at Departments' level?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing Team & Departments heads</p>
<p>Change management</p>	<p><u>Cascading and Aligning Departments' annual objectives with the Firm's objectives in the frames of agreed annual budget</u></p>	<p>What is the Department's Objective and its link with the Firm's strategy?</p>	<p>What is to be accomplished at the department level to reach its objectives?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing Team & Departments heads</p>
<p>Company growth</p>	<p><u>Development and implementation of post- acquisition Integration program.</u> <u>Development and Implementation of Operational Due Diligence program of M&A.</u></p>	<p>What the business model of the integrated firms should be?</p>	<p>What is to be accomplished in order to get this model successful?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing team</p>
<p>Change management</p>	<p><u>Development and implementation of Management by Objective motivational system</u></p>	<p>How to allocate the objectives to the management successfully?</p>	<p>What is to be accomplished to get the managers motivated with the allocated objectives?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing Team & Departments heads</p>
<p>Change management</p>	<p><u>Managerial architecture Development and implementation of Corporate governance, Managerial processes, Organizational structure and job descriptions supporting the implementation of the Firm's strategy</u></p>	<p>What processes will support the implementation of the Strategy, the budget, and the objectives of the Firm and the managers?</p>	<p>What is to be accomplished to get the managerial architecture supporting the effectiveness of the processes?</p>	<p>How to get there?</p>	<p>Measures of the progress?</p>	<p>Managing Team & Departments heads</p>



 Change management	<u>Development and implementation of organization Alignment and mentality shift based of my "3 x T" System of Team, Track & Try</u>	How to get the Firm's organization aligned to reach the new objectives?	What is to be influenced to get the mentality shift?	How to get there?	Measures of the progress?	Managing Team & Departments heads
 Restructuring	<u>Development and implementation of restructuring of fixed assets program. Including relocation & closing down of the factories .</u>	What is the Sales department demand?	What is the production model to fulfill the demand with the supply of the products?	How to get there?	Measures of the progress?	Factory level
 Operational efficiency	<u>Development and implementation of Quality Management System GMP</u>	What are the problems with quality?	What is to be done to get situation improved?	How to get there?	Measures of the progress?	Factory level
 Operational efficiency	<u>Development and implementation of Production efficiency System of Overall Equipment Efficiency OEE</u>	Why is the efficiency low?	Which Lean manufacturing methods will support the improvement in efficiency?	How to get there?	Measures of the progress?	Factory level
 Operational efficiency	<u>Development and implementation of cost reduction and employment restructuring program</u>	Where and how the costs can be decreased?	What is to be accomplished to get the costs decreased?	How to get there?	Measures of the progress?	Factory level
 Change management	<u>Development and implementation of Cooperation between Sales and Marketing teams Process</u>	Why there is no cooperation in place between Sales and Marketing teams?	What is this to be accomplished to get the cooperation stimulated?	How to get there?	Measures of the progress?	Sales and Marketing Teams
 Company growth	<u>Development and implementation of New Products Development Process.</u>	Why the Firm Products implementation process does not work properly?	What is to be accomplished to stimulate the improvement?	How to get there?	Measures of the progress?	Marketing, Production and Sales Teams
 Change management	<u>Development and implementation of Crisis management System</u>	What kind of Crisis does the Firm face?	What the response model for this kind of crisis should be?	How to get there?	Measures of the progress?	Managing team